



**Fuel your
future.**



**Director, Regional Operations – ETG
New Village, NJ**

Basic Function:

The purpose of this position is to oversee and manage the safe and reliable operation of the gas distribution system. This role includes the development and monitoring of performance objectives that drives efficient and effective operating results. This is an operational role that requires the day-to-day management of the business to ensure compliance with all rules and regulations and maintain and improve reliability, safety, and customer service. This person is accountable and responsible for delivering on performance and financial results, maintaining and improving system reliability, developing and maintaining a competent workforce, ensures company images is maintained in the communities they serve while maintaining safety, and quality customer services in cost-effective manner

To apply:

https://siindustries.wd1.myworkdayjobs.com/en-US/SJI/job/New-Village/Director-Regional-Operations_R1260

Education:

Bachelor's Degree (BA/BS), MBA Preferred.
4 years of additional experience required in lieu of a degree

Experience Required:

3-7 Years of Gas Utility Experience Required
Preferred Engineering or Construction Background
Previous leadership Experience Managing People

4 years of additional experience required in lieu of a degree

Qualifications/Skills:

- Detailed knowledge of natural gas transmission and distribution system operations
- Detailed knowledge of state and federal pipeline safety regulations
- Proficiency in leadership, communications and people management
- Familiarity with contract negotiations
- Proficiency in critical thinking and problem solving
- Financial acumen and budget management
- Valid Driver's License

Essential Functions:

Responsible for the safe and reliable operations of the distribution system, focused on the Northwest Division of the NJ Service Territory and Elkton, MD
Accountable and responsible for maintaining compliance with CFR part 192 and company policies and procedures.

Leads emergency response and incident command response within the region.
Manages staff selection and performance development through analysis and evaluation of coaching and training opportunities.
Develops and Executes annual O&M and capital budget within targets.
Establishes, monitors and drives work goals that are consistent with the department's and corporation's overall strategy.
Drives results through performance management of staff including setting goals and expectations, evaluating results and taking corrective action as needed.
Manages the relationship with all employees including response to grievances, issues and recommendations within the local utility.
Balances external stakeholder (customer, regulatory agency, permitting jurisdiction, etc) needs with company goals and objectives to reach a favorable resolution to stakeholder issues and/or concerns.
Participates in appropriate civic activities to ensure company maintains a positive profile in local communities.

Physical Requirements:

- This position occasionally requires walking of job sites and could require the individual to bend, kneel, or crouch from time to time

Environmental Working Conditions:

- Works in an office environment with occasional trips to the field. Field visits may expose individual high noise construction activity and/or gaseous environment(s).

Some Business Travel Required.

Competencies:

The competencies listed apply to all employees in the organization and are characteristics, traits and behaviors that all highly successful employees will demonstrate. Everyone has an opportunity to shape the culture of SJI by leading through their behaviors. SJI is known as an innovative company with a results-oriented culture that cares about people. This is why leadership matters.

Action Oriented

- *Identifies and seizes opportunities*
- *Displays a can-do attitude in good and bad times*
- *Takes on new opportunities and tough challenges with a sense of urgency, high energy, and enthusiasm*

Customer Focus

- *Meets expectations and requirements of internal and external customers*
- *Earns customers' trust and respect and establishes good customer relationships*
- *Builds strong customer relationships and delivers customer-centric solutions*

Interpersonal Savvy

- *Seeks first to understand then to be understood*
- *Chooses the right places, times, and approaches to interact with individuals and groups*
- *Relating openly and comfortably with diverse groups of people at all levels*

Valuing Differences

- *Seeks to understand different perspectives and cultures*
- *Contributes to a work climate that values and supports differences*
- *Ensures that different experiences, styles, backgrounds, and perspectives are leveraged appropriately*

Cultivates Innovation

- *Values learning, change and seeks situations to increase one's knowledge*
- *Continually looks for ways to expand technical, functional and/or leadership capabilities*
- *Creates new and better ways for the organization to be successful*

EXPLORE THE POSSIBILITIES

If you're looking to make an impact, South Jersey Industries is the perfect place. For interns, college graduates, or experienced professionals, at South Jersey Industries we look for enthusiastic, talented professionals at every level of our enterprise. From call center representatives with excellent people skills to engineers with the vision and expertise to design tomorrow's energy infrastructure, we know that our people fuel our success. We take pride in recruiting the best talent available for every facet of our business. Explore the possibilities. You'll be sure to find an opportunity that piques your interest.

- We are committed to developing and implementing innovative projects that increase energy efficiency and save clients' money
- We provide an opportunity to build a successful and rewarding career in a variety of functional business areas
- We foster individual talents and abilities while promoting the value of teamwork
- Our culture prepares you for a lifetime of learning and professional development

EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

South Jersey Industries (NYSE: SJI), an energy services holding company based in Folsom, NJ, operates its business through two primary subsidiaries. South Jersey Gas, one of the nation's fastest growing natural gas utilities, delivers clean, efficient natural gas and promotes energy efficiency to over 365,000 customers in southern New Jersey. SJI's non-regulated businesses, under South Jersey Energy Solutions, promote efficiency, clean technology and renewable energy by developing, owning and operating on-site energy production facilities ' including Combined Heat and Power, Solar, and District Heating and Cooling projects; acquiring and marketing natural gas and electricity for retail customers; providing wholesale commodity marketing and risk management services; and offering HVAC and other energy-efficiency related services. For more information about SJI and its subsidiaries, [click here](#).

