

## **SENIOR PROJECT MANAGER – NYSEARCH/NORTHEAST GAS ASSOCIATION**

NYSEARCH/Northeast Gas Association (NYSEARCH/NGA) is a leading Research, Development and Demonstration (RD & D) management organization that oversees innovative and impactful research and product development projects for the natural gas distribution industry. Its (20)+ members are Local Distribution gas Companies (LDCs) from North America. Among many other projects, recent programs have utilized robotic, drone, RFID, augmented reality, Non-Destructive Evaluation and sensing technologies. In addition, NYSEARCH has developed and commercialized a range of integrity, leak detection, and sensing technologies. It is seen as a premier research organization within the natural gas industry and is part of a growing trade association, the Northeast Gas Association who also serves gas companies throughout the Northeast. The parent company, NGA, offers its full time employees an impressive benefits package.

### **HIGH LEVEL JOB DESCRIPTION:**

The Senior Project Manager is responsible for overseeing a wide range of RD & D activities. The Senior PM will be leading multiple simultaneous research initiatives that are at various stages of completion. The Senior PM will also be assigned specific areas or topics for new project development. The scope, time outline, and budgets for current projects will be set by the project funders and the Executive Director. This is a highly visible role with heavy emphasis placed on working with outside entities. The organization is based in Parsippany, NJ and some employees have remote work arrangements. The position will require a 25-40% travel commitment. Candidates from outside the northern NJ area would be considered for a remote work option. The Senior Project Manager reports to the Executive Director of NYSEARCH, located in Parsippany who is also the VP of Research, Development & Deployment for NGA. NGA's main office is in Needham, Massachusetts.

### **RESPONSIBILITIES:**

#### **1. Project Management-**

- Manage all aspects of research, development, and demonstration (RD&D) projects
- Responsible for budgetary and long-range project planning for project milestones and deliverables
- Evaluate proposed and ongoing projects in terms of stated objectives, risk, methodology, and benefits
- Perform market and industry research
- Identify and select 3<sup>rd</sup> party research labs (private, university, and government) to conduct actual research and product development
- Evaluate and report on quality and quantity of work performed by research contractors
- Balance and provide timely deliverables on multiple projects

#### **2. Relationship Management & Business Development**

- Work with NYSEARCH members and team to develop and/or oversee development of new projects where needs are identified
- Conduct literature reviews and other research to identify selected State-of-the-Art Technologies and avoid redundancy in research initiatives
- Interact and communicate through verbal and written media at multiple management levels with clients, vendors, research labs, and other 3<sup>rd</sup> party entities

- Develop and deliver high level presentations as well as technical papers on projects and proposed activities
- Engage with current/potential clients to discuss planned research projects, gain financial buy-in to support these projects, uncover client's future R&D needs, and present company's value proposition

**REQUIRED EXPERIENCE AND CRITICAL COMPETENCIES:**

- Bachelor's degree in Engineering or Engineering Management (Mechanical, Chemical, Industrial, or Civil majors preferred); PMP designation or coursework strongly considered
- 5-10 years of experience in an engineering/project management or research management
- Proven ability to simultaneously manage multiple projects at various stages of completion
- Experience working both individually and within a team-focused environment
- Effective relationship builder with a diverse range of stakeholders
- Ability to demonstrate strong technical writing skills
- Experience and ease with public presentations
- Ability to engage with variety of outside executives and engineers
- Proven ability to initiate development of new business and projects and to examine technical efficacy of proposals from other organizations
- Experience/exposure to Natural Gas industry (midstream, transmission or distribution sectors) **preferred but not required**

Please send resumes to [admin@nysearch.org](mailto:admin@nysearch.org)