



Leadership in Tomorrow's Utility



Experience and Knowledge that will
Improve Your Effectiveness



A 2020 professional development
training program sponsored by NGA

PROGRAM WORKSHOPS

The Northeast Gas Association's 2020 *Leadership in Tomorrow's Utility* training program is comprised of four workshops that are scheduled as follows (*dates may change*):

Workshop One

March 24-25, 2020

Albany, NY

Workshop Two

June 3-4, 2020

Smithfield, RI

Workshop Three

September 22-23, 2020

Location TBA

Workshop Four

November 18-19, 2020

Location TBA

To learn more about this professional development
training program, now in its 15th year, contact NGA.

Northeast Gas Association

75 Second Avenue, Suite 510
Needham, MA 02494-2824
781-455-6800

www.northeastgas.org

Leadership in Tomorrow's Utility

Here's what some past attendees thought...

"I learned many new ways to help me become a better leader."

"The leadership classes have already influenced my decision-making and communication with co-workers, supervisors, and subordinates."

"In my 21 years of service to the Gas Industry this was the best training I've ever received."
"What I learned varied, from personal to business, from personal insight to understanding someone else's job responsibility, to the challenges that we separately face in the industry we all share. I'm proud to have been a part of this team."

Attend the *Leadership in Tomorrow's Utility* training program featuring four workshops with highly interactive sessions imparting:

Leadership Experience

- Leadership Styles
- Team Building
- Active Listening
- Communications
- Project Management
- Negotiation
- Career Planning
- Motivation



The Northeast Gas Association (NGA) is pleased to again offer *Leadership in Tomorrow's Utility*, a yearlong professional development program that begins a new season in March 2020.

Sponsored by NGA, this program consists of four quarterly two-day workshops with limited enrollment to ensure a highly interactive learning experience. If you are a mid- to upper-level manager in the increasingly competitive Northeast energy industry who is looking to become a more effective leader, this program has been developed specifically for you. Featuring industry executives, college professors and management consultants, the workshops offer a variety of sessions that seek to impart essential leadership experience and diverse industry knowledge.

By attending *Leadership in Tomorrow's Utility* and applying what you learn, you'll become:

- ◆ A successful team leader
- ◆ An active listener and effective communicator
- ◆ An efficient project manager
- ◆ A skillful negotiator
- ◆ An effective motivator and leader.

You will also gain additional knowledge and an enhanced understanding of the trends and conditions impacting the Northeast energy industry, and the varied aspects of utility operations including ratemaking, government relations, workforce management, customer service, marketing, and information technology. Finally, you'll join a network of industry executives with similar responsibilities and a shared desire to succeed.

The *Leadership in Tomorrow's Utility* training program's enrollment is limited. Mail or fax your registration form today!

JOIN OUR GROUP OF INDUSTRY LEADERS!



GENERAL INFORMATION

Program Enrollment

The *Leadership in Tomorrow's Utility* training program must attract a sufficient number of attendees to be economically viable; however, program enrollment will be limited to 25 people.

Certificate of Participation

Certificates of Participation will be issued to registrants who attend all program workshops.

Registration Fee

\$2,300 per person for the entire program. This includes the four program workshops, all materials, meals and breaks. The cost of attendee overnight rooms is not included.

Registration Deadline

January 10, 2020 – Program enrollment is limited, so register today! Registrations will be accepted primarily on a first-come, first-served basis. Assuming there is adequate interest, in late-August program registrants will receive a letter of confirmation with further details about the initial program workshop.

To Register

Complete the attached registration form and mail, fax or email it to the Northeast Gas Association, 75 Second Avenue, Suite 510, Needham, MA 02494-2859, fax (781) 455-6828, leahy@northeastgas.org.

Cancellation

Attendees registering for this program, including those who do so via fax or email, are responsible for the registration fee. There will be no refunds issued to registrants who cancel after **January 20, 2020**.

Questions

Contact Steve Leahy, 781-455-6800 x1110, or leahy@northeastgas.org.

